

#### **Rent Stabilization Board**

DATE: April 15, 2021

TO: Honorable Members of the Rent Stabilization Board

FROM: Matt Brown, Acting Executive Director

By: Lief Bursell, Senior Planner

Jen Fabish, Community Services Specialist

SUBJECT: Market Medians: January 1999 through December 2020

Attached is the Market Medians Report for the fourth quarter of 2020. New tenancies for the fourth quarter were down by 4.17% (299 new tenancies) compared to the fourth quarter of 2019 (312 new tenancies). New tenancies for 2020 were down by 39.37% (2341 new tenancies) compared to 2019 (3861 new tenancies). The median market rate rent for studio units, one-bedroom units, and two bedroom units were lower in the fourth quarter of 2020 compared to the fourth quarter of 2019, but the median rent for three bedroom units rose.

The table below compares the market median rent data from the fourth quarter of 2019 to the fourth quarter of 2020 for residential rental units that are subject to rent stabilization in Berkeley.

| Unit Size | Q4 2019 Median | Q4 2020 Median | % Change |
|-----------|----------------|----------------|----------|
|           | Rent           | Rent           |          |
| 0         | \$1,725        | \$1,700        | -1.45%   |
| 1         | \$2,020        | \$1,950        | -3.47%   |
| 2         | \$2,650        | \$2,500        | -5.66%   |
| 3         | \$3,200        | \$3,450        | 7.81%    |

Finally, please note that staff has provided a table showing data on 2020 new tenancies by market area, and a chart reflecting the average rent for post-1999 tenancies on the last page of the report.

Attachment: Market Medians Report: January 1999 to December 2020



### MEMORANDUM

**DATE:** April 15, 2021

**TO:** Matt Brown, Acting Executive Director

**FROM:** Lief Bursell, Senior Planner

Jen Fabish, Community Services Specialist

**SUBJECT:** Market Medians: January 1999 through December 2020

The tables below update and supplement medians provided for the third quarter of 2020. Medians reported in the first section (Medians by Calendar Quarter) are derived from only those units which have had a new tenancy recorded in the Rent Tracking System (RTS) during the reported period.

We have updated the "Citywide" medians (includes all "rented" units regardless of tenancy date by number of bedrooms) and "All Units" medians (reflective of neither the unit size or tenancy date) to include medians as of December 31, 2020. For comparison purposes, December 31, 1998 medians are included below. Changes to previously reported figures are denoted by an asterisk (\*).

### Medians for 12/31/1998

| # BR   | Rent    | # Units |
|--------|---------|---------|
| Studio | \$527   | 3,725   |
| 1 BR   | \$624   | 8,075   |
| 2 BR   | \$777   | 5,651   |
| 3 BR   | \$1,083 | 915     |

### Medians by Calendar Quarter (new tenancies only)

|        | 1999 (new tenancies) |        |         |         |                        |        |                        |         |                   |        |  |  |  |  |  |
|--------|----------------------|--------|---------|---------|------------------------|--------|------------------------|---------|-------------------|--------|--|--|--|--|--|
|        | 1st Q 1999           |        | 2nd Q   | 1999    | 3 <sup>rd</sup> Q 1999 |        | 4 <sup>th</sup> Q 1999 |         | 12/31/1999 (Year) |        |  |  |  |  |  |
| #BR    | Rent                 | #Units | Rent    | #Units  | Rent                   | #Units | Rent                   | #Units  | Rent              | #Units |  |  |  |  |  |
| Studio | \$689                | 297    | \$715   | 360     | \$745                  | 489    | \$725                  | 167     | \$715             | 1,145  |  |  |  |  |  |
| 1 BR   | \$880                | 487    | \$970   | 601     | \$950                  | 683    | \$950                  | 326     | \$950             | 1,927  |  |  |  |  |  |
| 2 BR   | \$1,150              | 303    | \$1,350 | 456     | \$1,350                | 401    | \$1450                 | 161     | \$1,300           | 1,245  |  |  |  |  |  |
| 3 BR   | \$1,500              | 41     | 69      | \$1,700 | 57                     | \$1745 | 21                     | \$1,650 | 172               |        |  |  |  |  |  |

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|        | 2000 (new tenancies) |         |         |   |         |         |         |                        |         |                   |  |  |  |  |  |
|--------|----------------------|---------|---------|---|---------|---------|---------|------------------------|---------|-------------------|--|--|--|--|--|
|        | 1st Q                | 2000    | 2nd Q   | 2 <sup>nd</sup> Q 2000 3 <sup>rd</sup> Q 2000 |         |         |         | 4 <sup>th</sup> Q 2000 |         | 12/31/2000 (Year) |  |  |  |  |  |
| #BR    | Rent                 | # Units | Rent    | # Units                                       | Rent    | # Units | Rent    | # Units                | Rent    | #Units            |  |  |  |  |  |
| Studio | \$750                | 262     | \$800   | 344   | \$850   | 466     | \$850   | 130                    | \$800   | 1,073             |  |  |  |  |  |
| 1 BR   | \$975                | 415     | \$1,100 | 644   | \$1,150 | 681     | \$1,195 | 292                    | \$1,100 | 1,861             |  |  |  |  |  |
| 2 BR   | \$1,300              | 233     | \$1,500 | 454   | \$1,500 | 408     | \$1,500 | 146                    | \$1,500 | 1,173             |  |  |  |  |  |
| 3 BR   | \$1,650              | 28      | \$2,000 | 76  | \$2,000 | 56      | \$1,900 | 21                     | \$1,980 | 171               |  |  |  |  |  |

|        | 2001 (new tenancies) |        |                   |        |                   |        |                   |        |           |           |  |  |  |  |  |
|--------|----------------------|--------|-------------------|--------|-------------------|--------|-------------------|--------|-----------|-----------|--|--|--|--|--|
|        | 1 <sup>st</sup> Q    | 2001   | 2 <sup>nd</sup> Q | 2001   | 3 <sup>rd</sup> Q | 2001   | 4 <sup>th</sup> Q | 2001   | 12/31/200 | 01 (Year) |  |  |  |  |  |
| #BR    | Rent                 | #Units | Rent              | #Units | Rent              | #Units | Rent              | #Units | Rent      | #Units    |  |  |  |  |  |
| Studio | \$875                | 159    | \$900             | 302    | \$900             | 479    | \$880             | 157    | \$900     | 1,002     |  |  |  |  |  |
| 1 BR   | \$1,195              | 322    | \$1,200           | 557    | \$1,200           | 607    | \$1,200           | 289    | \$1,200   | 1,647     |  |  |  |  |  |
| 2 BR   | \$1,550              | 144    | \$1,775           | 395    | \$1,685           | 357    | \$1,500           | 165    | \$1,650   | 1,007     |  |  |  |  |  |
| 3 BR   | \$2,000              | 21     | \$2,400           | 71     | \$2,100           | 36     | \$1,500           | 12     | \$2,100   | 133       |  |  |  |  |  |

|        | 2002 (new tenancies) |        |         |        |                   |        |                   |        |            |                 |  |  |  |  |  |
|--------|----------------------|--------|---------|--------|-------------------|--------|-------------------|--------|------------|-----------------|--|--|--|--|--|
|        | 1st Q                | 2002   | 2nd Q   | 2002   | 3 <sup>rd</sup> Q | 2002   | 4 <sup>th</sup> Q | 2002   | 12/31/2002 | #Units<br>1,251 |  |  |  |  |  |
| #BR    | Rent                 | #Units | Rent    | #Units | Rent              | #Units | Rent              | #Units | Rent       | #Units          |  |  |  |  |  |
| Studio | \$875                | 230    | \$875   | 409    | \$875             | 544    | \$800             | 170    | \$850      | 1,251           |  |  |  |  |  |
| 1 BR   | \$1,100              | 341    | \$1,195 | 722    | \$1,195           | 661    | \$1,100           | 313    | \$1,150    | 1,932           |  |  |  |  |  |
| 2 BR   | \$1,500              | 193    | \$1,765 | 526    | \$1,600           | 416    | \$1,450           | 170    | \$1,600    | 1,253           |  |  |  |  |  |
| 3 BR   | \$1,900              | 22     | \$2,250 | 87     | \$2,200           | 51     | \$1,800           | 27     | \$2,150    | 182             |  |  |  |  |  |

|        | 2003 (new tenancies) |        |         |                        |         |                        |         |        |                   |        |  |  |  |  |  |
|--------|----------------------|--------|---------|------------------------|---------|------------------------|---------|--------|-------------------|--------|--|--|--|--|--|
|        | 1st Q 2003           |        | 2nd Q   | 2 <sup>nd</sup> Q 2003 |         | 3 <sup>rd</sup> Q 2003 |         | 2003   | 12/31/2003 (Year) |        |  |  |  |  |  |
| #BR    | Rent                 | #Units | Rent    | #Units                 | Rent    | #Units                 | Rent    | #Units | Rent              | #Units |  |  |  |  |  |
| Studio | \$820                | 231    | \$850   | 365                    | \$875   | 478                    | \$850   | 130    | \$850             | 1,142  |  |  |  |  |  |
| 1 BR   | \$1,100              | 321    | \$1,150 | 645                    | \$1,100 | 747                    | \$1,050 | 262    | \$1,100           | 1,892  |  |  |  |  |  |
| 2 BR   | \$1,400              | 200    | \$1,645 | 506                    | \$1,495 | 463                    | \$1,350 | 176    | \$1,500           | 1,326  |  |  |  |  |  |
| 3 BR   | \$1,850              | 25     | \$2,000 | 84                     | \$2,100 | 52                     | \$1,800 | 17     | \$1,999           | 185    |  |  |  |  |  |

|        | 2004 (new tenancies)                          |        |         |        |                   |        |                   |        |            |          |  |  |  |  |  |
|--------|---|--------|---------|--------|-------------------|--------|-------------------|--------|------------|----------|--|--|--|--|--|
|        | 1 <sup>st</sup> Q 2004 2 <sup>nd</sup> Q 2004 |        |         |        | 3 <sup>rd</sup> Q | 2004   | 4 <sup>th</sup> Q | 2004   | 12/31/2004 | 4 (Year) |  |  |  |  |  |
| #BR    | Rent  | #Units | Rent    | #Units | Rent              | #Units | Rent              | #Units | Rent       | #Units   |  |  |  |  |  |
| Studio | \$800   | 205    | \$825   | 357    | \$825             | 528    | \$800             | 140    | \$800      | 1,129    |  |  |  |  |  |
| 1 BR   | \$1,000                                       | 313    | \$1,100 | 596    | \$1,050           | 804    | \$1,000           | 272    | \$1,050    | 1,896    |  |  |  |  |  |
| 2 BR   | \$1,300                                       | 194    | \$1,500 | 521    | \$1,449           | 485    | \$1,295           | 149    | \$1,400    | 1,294    |  |  |  |  |  |
| 3 BR   | \$1,650                                       | 19     | \$2,150 | 77     | \$2,000           | 68     | \$1,550           | 17     | \$2,020    | 174      |  |  |  |  |  |

|        | 2005 (new tenancies)                         |        |         |        |                   |        |                   |        |           |          |  |  |  |  |  |
|--------|--|--------|---------|--------|-------------------|--------|-------------------|--------|-----------|----------|--|--|--|--|--|
|        | 1 <sup>st</sup> Q 2005 2 <sup>nd</sup> Q 200 |        |         | 2005   | 3 <sup>rd</sup> Q | 2005   | 4 <sup>th</sup> Q | 2005   | 12/31/200 | 5 (Year) |  |  |  |  |  |
| #BR    | Rent   | #Units | Rent    | #Units | Rent              | #Units | Rent              | #Units | Rent      | #Units   |  |  |  |  |  |
| Studio | \$825  | 225    | \$850   | 322    | \$850             | 545    | \$830             | 117    | \$850     | 1,132    |  |  |  |  |  |
| 1 BR   | \$1,050                                      | 282    | \$1,100 | 594    | \$1,100           | 800    | \$1,050           | 226    | \$1,095   | 1,832    |  |  |  |  |  |
| 2 BR   | \$1,300                                      | 188    | \$1,545 | 527    | \$1,476           | 560    | \$1,350           | 110    | \$1,450   | 1,383    |  |  |  |  |  |
| 3 BR   | \$1,650                                      | 15     | \$2,030 | 71     | \$2,000           | 59     | \$1,900           | 7      | \$2,000   | 160      |  |  |  |  |  |

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|        | 2006 (new tenancies) |        |                   |                        |         |                        |         |               |         |                   |  |  |  |  |  |
|--------|----------------------|--------|-------------------|------------------------|---------|------------------------|---------|---------------|---------|-------------------|--|--|--|--|--|
|        | 1st Q 2006           |        | 2 <sup>nd</sup> Q | 2 <sup>nd</sup> Q 2006 |         | 3 <sup>rd</sup> Q 2006 |         | 4th Q 2006    |         | 12/31/2006 (Year) |  |  |  |  |  |
| #BR    | Rent                 | #Units | Rent              | #Units                 | Rent    | #Units                 | Rent    | <b>#Units</b> | Rent    | #Units            |  |  |  |  |  |
| Studio | \$825                | 186    | \$890             | 332                    | \$875   | 554                    | \$850   | 90            | \$875   | 1,159             |  |  |  |  |  |
| 1 BR   | \$1,060              | 298    | \$1,150           | 664                    | \$1,150 | 784                    | \$1,100 | 176           | \$1,100 | 1,944             |  |  |  |  |  |
| 2 BR   | \$1,400              | 188    | \$1,650           | 550                    | \$1,500 | 537                    | \$1,445 | 108           | \$1,550 | 1,430             |  |  |  |  |  |
| 3 BR   | \$1,700              | 19     | \$2,240           | 77                     | \$2,000 | 80                     | \$2,000 | 9             | \$2,100 | 191               |  |  |  |  |  |

|        | 2007 (new tenancies) |        |         |      |                   |                        |         |            |         |                   |  |  |  |  |  |
|--------|----------------------|--------|---------|------|-------------------|------------------------|---------|------------|---------|-------------------|--|--|--|--|--|
|        | 1st Q                | 2007   | 2nd Q   | 2007 | 3 <sup>rd</sup> Q | 3 <sup>rd</sup> Q 2007 |         | 4th Q 2007 |         | 12/31/2007 (Year) |  |  |  |  |  |
| #BR    | Rent                 | #Units | Rent    | Rent | #Units            | Rent                   | #Units  | Rent       | #Units  |                   |  |  |  |  |  |
| Studio | \$900                | 190    | \$925   | 371  | \$920             | 496                    | \$885   | 130        | \$900   | 1,099             |  |  |  |  |  |
| 1 BR   | \$1,100              | 301    | \$1,200 | 698  | \$1,200           | 826                    | \$1,175 | 196        | \$1,200 | 1,930             |  |  |  |  |  |
| 2 BR   | \$1,495              | 166    | \$1,700 | 649  | \$1,600           | 525                    | \$1,490 | 122        | \$1,600 | 1,421             |  |  |  |  |  |
| 3 BR   | \$2,400              | 17     | \$2,300 | 80   | \$2,200           | 98                     | \$2,250 | 19         | \$2,250 | 210               |  |  |  |  |  |

|        | 2008 (new tenancies) |        |   |        |         |        |                   |        |                 |        |  |  |  |  |  |
|--------|----------------------|--------|---|--------|---------|--------|-------------------|--------|-----------------|--------|--|--|--|--|--|
|        | 1 <sup>st</sup> Q    | 2008   | 2 <sup>nd</sup> Q 2008 3 <sup>rd</sup> Q 2008 |        |         |        | 4 <sup>th</sup> Q | 2008   | 12/31/08 (Year) |        |  |  |  |  |  |
| #BR    | Rent                 | #Units | Rent  | #Units | Rent    | #Units | Rent              | #Units | Rent            | #Units |  |  |  |  |  |
| Studio | \$925                | 195    | \$990   | 375    | \$995   | 506    | \$950             | 128    | \$980           | 1,116  |  |  |  |  |  |
| 1 BR   | \$1,185              | 308    | \$1,300                                       | 704    | \$1,290 | 860    | \$1,200           | 201    | \$1,275         | 1,980  |  |  |  |  |  |
| 2 BR   | \$1,570              | 202    | \$1,898                                       | 632    | \$1,750 | 522    | \$1,650           | 102    | \$1,775         | 1,412  |  |  |  |  |  |
| 3 BR   | \$2,200              | 24     | \$2,590                                       | 83     | \$2,400 | 113    | \$2,400           | 15     | \$2,450         | 230    |  |  |  |  |  |

|        |                   |        |                   | 2009   | (new tenai        | ncies) |                   |        |          |        |
|--------|-------------------|--------|-------------------|--------|-------------------|--------|-------------------|--------|----------|--------|
|        | 1 <sup>st</sup> Q | 2009   | 2 <sup>nd</sup> Q | 2009   | 3 <sup>rd</sup> Q | 2009   | 4 <sup>th</sup> Q | 2009   | 12/31/09 | (Year) |
| #BR    | Rent              | #Units | Rent              | #Units | Rent              | #Units | Rent              | #Units | Rent     | #Units |
| Studio | \$925             | 164    | \$985             | 352    | \$975             | 447    | \$845             | 124    | \$950    | 1,081  |
| 1 BR   | \$1,150           | 277    | \$1,350           | 633    | \$1,250           | 757    | \$1,175           | 222    | \$1,250  | 1,887  |
| 2 BR   | \$1,585           | 138    | \$1,900           | 638    | \$1,675           | 462    | \$1,450           | 143    | \$1,700  | 1,406  |
| 3 BR   | \$2,450           | 21     | \$2,500           | 112    | \$2,395           | 86     | \$2,100           | 24     | \$2,400  | 254    |

|        | 2010 (new tenancies) |        |                   |        |  |        |         |        |         |         |  |  |  |  |
|--------|----------------------|--------|-------------------|--------|--|--------|---------|--------|---------|---------|--|--|--|--|
|        | 1 <sup>st</sup> Q    | 2010   | 2 <sup>nd</sup> Q | 2010   | 3 <sup>rd</sup> Q 2010 4 <sup>th</sup> Q 2010 12/31/2010 |        |         |        |         | 0(Year) |  |  |  |  |
| #BR    | Rent                 | #Units | Rent              | #Units | Rent   | #Units | Rent    | #Units | Rent    | #Units  |  |  |  |  |
| Studio | \$925                | 173    | \$985             | 337    | \$950  | 518    | \$900   | 98     | \$950   | 1,038   |  |  |  |  |
| 1 BR   | \$1,195              | 244    | \$1,295           | 648    | \$1,195  | 787    | \$1,200 | 189    | \$1,225 | 1,828   |  |  |  |  |
| 2 BR   | \$1,500              | 142    | \$1,900           | 580    | \$1,600  | 523    | \$1,500 | 115    | \$1,660 | 1,365   |  |  |  |  |
| 3 BR   | \$1,850              | 16     | \$2,500           | 113    | \$2,395  | 98     | \$2,000 | 16     | \$2,395 | 241     |  |  |  |  |

|        |                   |        |                   | 2011   | (new tenai        | ncies) |                  |        |         |        |
|--------|-------------------|--------|-------------------|--------|-------------------|--------|------------------|--------|---------|--------|
|        | 1 <sup>st</sup> Q | 2011   | 2 <sup>nd</sup> Q | 2011   | 3 <sup>rd</sup> Q | 2011   | 12/31/2011(Year) |        |         |        |
| #BR    | Rent              | #Units | Rent              | #Units | Rent              | #Units | Rent             | #Units | Rent    | #Units |
| Studio | \$895             | 122    | \$975             | 403    | \$995             | 454    | \$955            | 98     | \$970   | 1,105  |
| 1 BR   | \$1,175           | 235    | \$1,285           | 662    | \$1,250           | 722    | \$1,250          | 220    | \$1,250 | 1,899  |
| 2 BR   | \$1,495           | 139    | \$1,900           | 621    | \$1,650           | 544    | \$1,595          | 116    | \$1,700 | 1,472  |
| 3 BR   | \$2,050           | 21     | \$2,570           | 106    | \$2,400           | 96     | \$2,400          | 12     | \$2,400 | 248    |

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|        |   |        |         | 2012   | (new tenai | ncies) |         |        |         |        |  |
|--------|---|--------|---------|--------|------------|--------|---------|--------|---------|--------|--|
|        | 1 <sup>st</sup> Q 2012 2 <sup>nd</sup> Q 2012 3 <sup>rd</sup> Q 2012 4 <sup>th</sup> Q 2012 12/31/2012(Year |        |         |        |            |        |         |        |         |        |  |
| #BR    | Rent  | #Units | Rent    | #Units | Rent       | #Units | Rent    | #Units | Rent    | #Units |  |
| Studio | \$900   | 152    | \$1,025 | 427    | \$1,050    | 408    | \$1,095 | 87     | \$1,050 | 1050   |  |
| 1 BR   | \$1,200   | 226    | \$1,395 | 578    | \$1,345    | 701    | \$1,300 | 162    | \$1,325 | 1689   |  |
| 2 BR   | \$1,600   | 123    | \$2,095 | 641    | \$1,750    | 501    | \$1,700 | 99     | \$1,850 | 1431   |  |
| 3 BR   | \$2,300   | 16     | \$2,700 | 113    | \$2,595    | 93     | \$2,600 | 12     | \$2,595 | 247    |  |

|        |  |        |         | 2013   | (new tenai | ncies) |         |        |         |        |
|--------|--|--------|---------|--------|------------|--------|---------|--------|---------|--------|
|        | 1st Q 2013 2nd Q 2013 3rd Q 2013 4th Q 2013 12/31/2013 (Year |        |         |        |            |        |         |        |         |        |
| #BR    | Rent   | #Units | Rent    | #Units | Rent       | #Units | Rent    | #Units | Rent    | #Units |
| Studio | \$1,000  | 132    | \$1,100 | 419    | \$1,150    | 384    | \$1,100 | 96     | \$1,100 | 1139   |
| 1 BR   | \$1,300  | 226    | \$1,495 | 664    | \$1,450    | 611    | \$1,500 | 207    | \$1,460 | 1906   |
| 2 BR   | \$1,750  | 100    | \$2,195 | 611    | \$1,995    | 480    | \$1,950 | 105    | \$2,046 | 1522   |
| 3 BR   | \$2,500  | 15     | \$2,900 | 147    | \$2,895    | 77     | \$2,700 | 16     | \$2,895 | 280    |

|        | 2014 (new tenancies)   |        |         |        |         |        |         |        |         |        |  |  |  |  |
|--------|--|--------|---------|--------|---------|--------|---------|--------|---------|--------|--|--|--|--|
|        | 1 <sup>st</sup> Q 2014 2 <sup>nd</sup> Q 2014 3 <sup>rd</sup> Q 2014 4 <sup>th</sup> Q 2014 12/31/2014 (Year |        |         |        |         |        |         |        |         |        |  |  |  |  |
| #BR    | Rent   | #Units | Rent    | #Units | Rent    | #Units | Rent    | #Units | Rent    | #Units |  |  |  |  |
| Studio | \$1,050  | 147    | \$1,249 | 465    | \$1,275 | 446    | \$1,263 | 124    | \$1,250 | 1098   |  |  |  |  |
| 1 BR   | \$1,400  | 232    | \$1,595 | 721    | \$1,620 | 634    | \$1,650 | 177    | \$1,595 | 1720   |  |  |  |  |
| 2 BR   | \$1,900  | 113    | \$2,395 | 623    | \$2,248 | 457    | \$2,000 | 86     | \$2,250 | 1279   |  |  |  |  |
| 3 BR   | \$2,850  | 16     | \$3,250 | 112    | \$3,000 | 79     | \$2896  | 13     | \$3,000 | 235    |  |  |  |  |

|        | 2015 (new tenancies) |        |                   |        |                   |        |         |                   |         |        |  |  |  |  |
|--------|----------------------|--------|-------------------|--------|-------------------|--------|---------|-------------------|---------|--------|--|--|--|--|
|        | 1st Q                | 2015   | 2 <sup>nd</sup> Q | 2015   | 3 <sup>rd</sup> Q | 2015   | 2015    | 12/31/2015 (Year) |         |        |  |  |  |  |
| #BR    | Rent                 | #Units | Rent              | #Units | Rent              | #Units | Rent    | #Units            | Rent    | #Units |  |  |  |  |
| Studio | \$1,295              | 160    | \$1,495           | 350    | \$1,495           | 358    | \$1,548 | 86                | \$1,475 | 966    |  |  |  |  |
| 1 BR   | \$1,695              | 235    | \$1,795           | 612    | \$1,860           | 520    | \$1,900 | 142               | \$1,800 | 1520   |  |  |  |  |
| 2 BR   | \$2,150              | 125    | \$2,695           | 582    | \$2,600           | 383    | \$2,300 | 97                | \$2,600 | 1194   |  |  |  |  |
| 3 BR   | \$2,588              | 18     | \$3,500           | 112    | \$3,498           | 62     | \$3,000 | 9                 | \$3,450 | 213    |  |  |  |  |

|        | 2016 (new tenancies) |        |         |        |                   |        |                   |        |           |          |  |  |  |  |
|--------|----------------------|--------|---------|--------|-------------------|--------|-------------------|--------|-----------|----------|--|--|--|--|
|        | 1st Q                | 2016   | 2nd Q   | 2016   | 3 <sup>rd</sup> Q | 2016   | 4 <sup>th</sup> Q | 2016   | 12/31/201 | 6 (Year) |  |  |  |  |
| #BR    | Rent                 | #Units | Rent    | #Units | Rent              | #Units | Rent              | #Units | Rent      | #Units   |  |  |  |  |
| Studio | \$1,450              | 105    | \$1,695 | 279    | \$1,600           | 369    | \$1,633           | 90     | \$1,600   | 912      |  |  |  |  |
| 1 BR   | \$1,795              | 171    | \$2,000 | 480    | \$2,050           | 491    | \$1,925           | 125    | \$1,995   | 1387     |  |  |  |  |
| 2 BR   | \$2,395              | 90     | \$2,800 | 444    | \$2,800           | 282    | \$2,500           | 84     | \$2,750   | 957      |  |  |  |  |
| 3 BR   | \$3,300              | 13     | \$3,750 | 101    | \$3,495           | 51     | \$3,150           | 11     | \$3,595   | 190      |  |  |  |  |

|        | 2017 (new tenancies) |        |                   |        |         |  |         |        |         |        |  |  |  |  |
|--------|----------------------|--------|-------------------|--------|---------|--|---------|--------|---------|--------|--|--|--|--|
|        | 1st Q                | 2017   | 2 <sup>nd</sup> Q | 2017   | 2017    | 4 <sup>th</sup> Q 2017 12/31/2017 (Year) |         |        |         |        |  |  |  |  |
| #BR    | Rent                 | #Units | Rent              | #Units | Rent    | #Units                                   | Rent    | #Units | Rent    | #Units |  |  |  |  |
| Studio | \$1,500              | 79     | \$1,750           | 326    | \$1,800 | 343                                      | \$1,600 | 82     | \$1,750 | 931    |  |  |  |  |
| 1 BR   | \$1,995              | 169    | \$2,150           | 526    | \$2,025 | 457                                      | \$2,000 | 157    | \$2,027 | 1459   |  |  |  |  |
| 2 BR   | \$2,600              | 75     | \$3,012           | 456    | \$2,800 | 289                                      | \$2,500 | 88     | \$2,800 | 1014   |  |  |  |  |
| 3 BR   | \$3,240              | 10     | \$4,100           | 105    | \$3,650 | 53                                       | \$3,200 | 5      | \$3,900 | 186    |  |  |  |  |

Market Medians: January 1999 through December 2020 Page  ${\bf 5}$  of  ${\bf 8}$ 

|        | 2018 (new tenancies)  1st Q 2018 2nd Q 2018 3rd Q 2018 4th Q 2018 12/31/2018 (Year) |        |         |        |                   |        |                   |        |         |        |  |  |  |  |  |
|--------|---|--------|---------|--------|-------------------|--------|-------------------|--------|---------|--------|--|--|--|--|--|
|        | 1st Q   | 2018   | 2nd Q   | 2018   | 3 <sup>rd</sup> Q | 2018   | 12/31/2018 (Year) |        |         |        |  |  |  |  |  |
| #BR    | Rent  | #Units | Rent    | #Units | Rent              | #Units | Rent              | #Units | Rent    | #Units |  |  |  |  |  |
| Studio | \$1,600   | 135    | \$1,800 | 328    | \$1,895           | 344    | \$1,798           | 102    | \$1,800 | 999    |  |  |  |  |  |
| 1 BR   | \$1,950   | 223    | \$2,295 | 592    | \$2,195           | 590    | \$2,150           | 171    | \$2,195 | 1,646  |  |  |  |  |  |
| 2 BR   | \$2,504   | 116    | \$3,150 | 574    | \$2,900           | 401    | \$2,800           | 116    | \$2,990 | 1,287  |  |  |  |  |  |
| 3 BR   | \$3,150   | 20     | \$4,066 | 113    | \$3,900           | 75     | \$3,438           | 16     | \$3,900 | 241    |  |  |  |  |  |

|        | 2019 (new tenancies) |        |         |        |   |        |         |        |         |        |  |  |  |  |
|--------|----------------------|--------|---------|--------|---|--------|---------|--------|---------|--------|--|--|--|--|
|        | 1 <sup>st</sup> Q    | 2019   | 2nd Q   | 2019   | 19 3 <sup>rd</sup> Q 2019 4 <sup>th</sup> Q 2019 12/31/2019 ( |        |         |        |         |        |  |  |  |  |
| #BR    | Rent                 | #Units | Rent    | #Units | Rent  | #Units | Rent    | #Units | Rent    | #Units |  |  |  |  |
| Studio | \$1,695              | 93     | \$1,797 | 310    | \$1,795   | 330    | \$1,725 | 77     | \$1,800 | 956    |  |  |  |  |
| 1 BR   | \$1,995              | 163    | \$2,233 | 577    | \$2,195   | 485    | \$2,020 | 146    | \$2,150 | 1520   |  |  |  |  |
| 2 BR   | \$2,723              | 78     | \$3,195 | 506    | \$2,895   | 330    | \$2,650 | 76     | \$2,995 | 1101   |  |  |  |  |
| 3 BR   | \$3,500              | 17     | \$4,250 | 83     | \$3,650   | 76     | \$3,200 | 9      | \$3,850 | 198    |  |  |  |  |

|        | 2020 (new tenancies)  |        |         |        |         |        |         |        |         |        |  |  |  |  |
|--------|---|--------|---------|--------|---------|--------|---------|--------|---------|--------|--|--|--|--|
|        | 1st Q 2020 2nd Q 2020 3rd Q 2020 4th Q 2020 12/31/2020 (Year) |        |         |        |         |        |         |        |         |        |  |  |  |  |
| #BR    | Rent  | #Units | Rent    | #Units | Rent    | #Units | Rent    | #Units | Rent    | #Units |  |  |  |  |
| Studio | \$1,600   | 95     | \$1,895 | 109    | \$1,795 | 249    | \$1,700 | 69     | \$1,750 | 561    |  |  |  |  |
| 1 BR   | \$2,000   | 132    | \$2,200 | 215    | \$2,100 | 319    | \$1,950 | 135    | \$2,085 | 898    |  |  |  |  |
| 2 BR   | \$2,672   | 80     | \$3,150 | 215    | \$2,995 | 278    | \$2,500 | 82     | \$2,895 | 714    |  |  |  |  |
| 3 BR   | \$4,113   | 6      | \$3,975 | 38     | \$3,950 | 57     | \$3,450 | 12     | \$3,850 | 123    |  |  |  |  |

# Annual Citywide Medians By Number of Bedrooms (All Units)

| Through | 12/31   | 1/98  | 12/31   | 1/99  | 12/31/  | 2000  | 12/31/  | 2001  | 12/31/  | 2002  | 12/31/  | 2003  |
|---------|---------|-------|---------|-------|---------|-------|---------|-------|---------|-------|---------|-------|
| #BR     | Rent    | Units |
| Studio  | \$527   | 3,725 | \$560   | 3,840 | \$596   | 3,895 | \$650   | 3,871 | \$719   | 3,854 | \$731   | 3,910 |
| 1 BR    | \$624   | 8,075 | \$662   | 8,145 | \$714   | 8,185 | \$773   | 8,184 | \$858   | 8,097 | \$900   | 7,983 |
| 2 BR    | \$777   | 5,651 | \$835   | 5,659 | \$900   | 5,693 | \$975   | 5,643 | \$1,100 | 5,562 | \$1,200 | 5,500 |
| 3 BR    | \$1,083 | 915   | \$1,140 | 831   | \$1,245 | 816   | \$1,350 | 807   | \$1,538 | 784   | \$1,662 | 765   |

| Through | 12/31/  | 2004  | 12/31/  | 2005  | 12/31/  | 2006  | 12/31/  | 2007  | 12/3    | 1/08  | 12/31/  | 2009  |
|---------|---------|-------|---------|-------|---------|-------|---------|-------|---------|-------|---------|-------|
| #BR     | Rent    | Units |
| Studio  | \$750   | 3,905 | \$775   | 3,928 | \$795   | 3,919 | \$825   | 3,834 | \$865   | 3,762 | \$895   | 3,740 |
| 1 BR    | \$939   | 7,941 | \$950   | 7,899 | \$982   | 7,906 | \$1,026 | 7,911 | \$1,075 | 7,951 | \$1,100 | 7,945 |
| 2 BR    | \$1,250 | 5,442 | \$1,280 | 5,430 | \$1,321 | 5,451 | \$1,395 | 5,571 | \$1,450 | 5,667 | \$1,500 | 5,721 |
| 3 BR    | \$1,750 | 753   | \$1,799 | 733   | \$1,820 | 733   | \$1,930 | 780   | \$2,044 | 853   | \$2,100 | 887   |

| Through | 12/31/  | 2010  | 12/31/  | 2011  | 12/31/  | 2012  | 12/31/  | 2013  | 12/31/  | /2014 | 12/31/  | 2015  |
|---------|---------|-------|---------|-------|---------|-------|---------|-------|---------|-------|---------|-------|
| #BR     | Rent    | Units |
| Studio  | \$895   | 3,703 | \$900   | 3,813 | \$935   | 3,729 | \$975   | 3,668 | \$1,012 | 3,858 | \$1,081 | 3,899 |
| 1 BR    | \$1,101 | 7,895 | \$1,129 | 7,906 | \$1,177 | 7,855 | \$1,225 | 7,893 | \$1,293 | 7,928 | \$1,350 | 7,950 |
| 2 BR    | \$1,500 | 5,734 | \$1,525 | 5,804 | \$1,587 | 5,900 | \$1,650 | 5,975 | \$1,746 | 6,004 | \$1,846 | 6,036 |
| 3 BR    | \$2,150 | 890   | \$2,150 | 934   | \$2,241 | 987   | \$2,350 | 1,026 | \$2,450 | 1,027 | \$2,595 | 1,034 |

Market Medians: January 1999 through December 2020 Page  ${\bf 6}$  of  ${\bf 8}$ 

| Through | 12/31/  | 2016  | 12/31/  | 2017  | 12/31/  | 2018  | 12/31   | /2019 | 12/31/  | 2020  | 202  | 21    |
|---------|---------|-------|---------|-------|---------|-------|---------|-------|---------|-------|------|-------|
| #BR     | Rent    | Units | Rent | Units |
| Studio  | \$1,178 | 4,002 | \$1,273 | 4,042 | \$1,395 | 4,127 | \$1,495 | 4,145 | \$1,550 | 4,068 |      |       |
| 1 BR    | \$1,439 | 7,995 | \$1,527 | 8,005 | \$1,663 | 8,056 | \$1,756 | 8,044 | \$1,820 | 8,004 |      |       |
| 2 BR    | \$1,957 | 6,046 | \$2,076 | 6,044 | \$2,295 | 6,059 | \$2,404 | 6,045 | \$2,495 | 6,033 |      |       |
| 3 BR    | \$2,700 | 1,044 | \$2,943 | 1,031 | \$3,200 | 1,047 | \$3,355 | 1,047 | \$3,454 | 1,043 |      |       |

## <u>Annual Citywide Medians and Averages</u> (All Units—includes units with 4+ bedrooms)

|       | 12/31/19 | 98     | 1:    | 2/31/19 | 99     | 1     | 2/31/200 | 0      | 12    | /31/2001 |        | 12    | 2/31/2002 | 2      |
|-------|----------|--------|-------|---------|--------|-------|----------|--------|-------|----------|--------|-------|-----------|--------|
| Med   | Avg      | #Units | Med   | Avg     | #Units | Med   | Avg      | #Units | Med   | Avg      | #Units | Med   | Avg       | #Units |
| \$643 | \$720    | 19,253 | \$690 | \$787   | 18,788 | \$750 | \$865    | 19,178 | \$810 | \$943    | 18,767 | \$882 | \$1,008   | 18,784 |

|       | 12/31/200 | 03     | 1     | 2/31/20        | 04     |       | 12/31/20 | 05     |       | 12/31/2000 | 6      | 1       | 2/31/200 | )7     |
|-------|-----------|--------|-------|----------------|--------|-------|----------|--------|-------|------------|--------|---------|----------|--------|
| Med   | Avg       | #Units | Med   | Med Avg #Units |        | Med   | Avg      | #Units | Med   | Avg        | #Units | Med     | Avg      | #Units |
| \$900 | \$1,028   | 18,617 | \$932 | \$1,046        | 18,652 | \$950 | \$1,062  | 18,418 | \$994 | \$1,092    | 18,534 | \$1,042 | \$1,147  | 18,545 |

|         | 12/31/2008 |        | 1       | 2/31/20 | 09     |         | 12/31/20 | 10     |         | 12/31/201 | 1             | 1       | 2/31/201 | 2      |
|---------|------------|--------|---------|---------|--------|---------|----------|--------|---------|-----------|---------------|---------|----------|--------|
| Med     | Avg        | #Units | Med     | Avg     | #Units | Med     | Avg      | #Units | Med     | Avg       | <b>#Units</b> | Med     | Avg      | #Units |
| \$1,100 | \$1,213    | 18,798 | \$1,150 | \$1,260 | 18,893 | \$1,159 | \$1,274  | 18,797 | \$1,195 | \$1,297   | 19,027        | \$1,236 | \$1,345  | 19,030 |

|         | 12/31/20 | 13     | 1       | 2/31/201 | 4      | 1       | 2/31/201 | 5      | 1       | 2/31/201 | 6      | 1       | 2/31/201 | 7      |
|---------|----------|--------|---------|----------|--------|---------|----------|--------|---------|----------|--------|---------|----------|--------|
| Med     | Avg      | #Units |
| \$1,300 | \$1,419  | 19,093 | \$1,375 | \$1,498  | 19,087 | \$1,474 | \$1,606  | 19,252 | \$1,572 | \$1,710  | 19,411 | \$1,675 | \$1,816  | 19,451 |

|         | 12/31/20 | 18     | 1                   | 2/31/201 | 9      | 1       | 2/31/202 | 0      |     | 2021   |     |     | 2022   |  |
|---------|----------|--------|---------------------|----------|--------|---------|----------|--------|-----|--------|-----|-----|--------|--|
| Med     | Avg      | #Units | nits Med Avg #Units |          | Med    | Avg     | #Units   | Med    | Avg | #Units | Med | Avg | #Units |  |
| \$1,800 | \$1,956  | 19,621 | \$1,895             | \$2,039  | 19,616 | \$1,944 | \$2,100  | 19,485 |     |        |     |     |        |  |



### **City of Berkeley**

Number of Reported Qualifying Vacancy Registrations By Submarket Area through 12/31/2020 (As of 03/03/2021) (Excludes exempt units)

### Housing Tracts by Area:

Area 1, tract nos. 11, 12, 13, 14, 15, 16, 17, 38

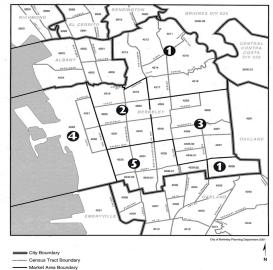
Area 2, tract nos. 18, 19, 22, 23, 30, 31

**Area 3**, tract nos. 24, 25, 27, 28, 29, 36, 37

Area 4, tract nos. 20, 21, 32

**Area 5**, tract nos. 33, 34, 35, 39, 40

#### City of Berkeley and Surrounding Cities Census Tract Map and Market Areas



Total Number of Registered ("Rented") Units by Submarket Area

|                           |           |                  | 12/31/2020        |
|---------------------------|-----------|------------------|-------------------|
|                           | No. Units | % of total units | Avg. Rent Ceiling |
| North Berkeley (Area 1)   | 1,407     | 7.22%            | \$2,264.87        |
| Central Berkeley (Area 2) | 3,521     | 18.07%           | \$1,916.98        |
| University Area (Area 3)  | 10,037    | 51.51%           | \$2,219.86        |
| West Berkeley (Area 4)    | 799       | 4.10%            | \$1,723.04        |
| South Berkeley (Area 5)   | 3,437     | 17.64%           | \$1,921.46        |
| Total                     | 19,485    |                  | \$2,100.12        |

|   | Submarket Area | No. Units      | % of Submarket   | 12/31/2020 Avg. LRC      |
|---|----------------|----------------|------------------|--------------------------|
| Fenancies Starting Before 199                                   | 9              |                |                  |                          |
| ,872 units (9.61% of all units                                  | ) 1            | 168            | 11.94%           | \$977.25                 |
|   | 2              | 451            | 12.81%           | \$882.62                 |
| Avg. Rent Ceiling   | 3              | 823            | 8.20%            | \$908.84                 |
| All units = \$898.67  | 4              | 102            | 12.77%           | \$819.41                 |
| 1 BR = \$820.42 (897 units)                                     | 5              | 317            | 9.22%            | \$882.21                 |
|   |                |                |                  |                          |
| Γenancies Starting 1/1/99 – 12                                  | /31/2020       |                |                  |                          |
| Tenancies Starting 1/1/99 – 12<br>7,613 units (90.39% of all un |                | 1,239          | 88.06%           | \$2,439.46               |
| S   |                | 1,239<br>3,070 | 88.06%<br>87.19% | \$2,439.46<br>\$2,068.93 |
| S   | <b>its</b> ) 1 | ,              | 0010071          | ' '                      |
| 7,613 units (90.39% of all un                                   | its) 1 2       | 3,070          | 87.19%           | \$2,068.93               |

E-MAIL: <a href="mailto:rent@cityofberkeley.info">rent/</a> • INTERNET: <a href="www.cityofberkeley.info/rent/">www.cityofberkeley.info/rent/</a>

|           |  |       |                |       |                |       | s by Mar       |       |                |       |                |                 |       |  |  |
|-----------|--|-------|----------------|-------|----------------|-------|----------------|-------|----------------|-------|----------------|-----------------|-------|--|--|
|           | Market 1 Market 2 Market 3 Market 4 Market 5 All Markets |       |                |       |                |       |                |       |                |       |                |                 |       |  |  |
| Bedrooms  | Median<br>Rent   | Units | Median<br>Rent | Units | Median<br>Rent | Units | Median<br>Rent | Units | Median<br>Rent | Units | Median<br>Rent | Average<br>Rent | Units |  |  |
| 0         | \$1,885  | 34    | \$1,609        | 67    | \$1,725        | 381   | \$2,100        | 7     | \$1,850        | 55    | \$1,716        | \$1,892         | 544   |  |  |
| 1         | \$2,225  | 64    | \$2,000        | 145   | \$2,100        | 520   | \$2,000        | 17    | \$1,995        | 139   | \$2,090        | \$2,185         | 885   |  |  |
| 2         | \$2,970  | 57    | \$2,698        | 132   | \$3,200        | 386   | \$2,350        | 29    | \$2,641        | 118   | \$2,895        | \$3,070         | 704   |  |  |
| 3         | \$4,000  | 16    | \$3,500        | 15    | \$4,000        | 63    | \$3,400        | 3     | \$3,400        | 20    | \$3,850        | \$3,934         | 117   |  |  |
| All units | \$2,500  | 173   | \$2,190        | 360   | \$2,300        | 1,367 | \$2,350        | 57    | \$2,300        | 337   | \$2,300        | \$2,552         | 2,294 |  |  |

